

# NYIA 2012 Annual Conference

The premier New York property and casualty insurance industry event of the year!

***Escape to  
Education  
The Perfect  
Insurance Retreat***

May 30—June 1 | Mohonk Mountain House | New Paltz, New York



**NYIA**<sup>®</sup>

New York Insurance Association, Inc.



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## ***New York's Voice for the Property & Casualty Insurance Industry***

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The New York Insurance Association, Inc. (NYIA) invites you to attend the association's 2012 Annual Conference to be held at the Mohawk Mountain House in New Paltz, New York from Wednesday, May 30–Friday, June 1, 2012.

Participation in this conference comes from all sectors and levels of the property and casualty insurance industry, as well as a wide range of associated industries. Attendance is expected to be over 200 people, as the conference is viewed as being the premier New York property and casualty education sector event.

### **The value of attending NYIA's Annual Conference ...**

- ★ **A variety of topics and speakers discussing relevant industry issues**
- ★ **The opportunity to learn from regulators about new initiatives**
- ★ **Networking with colleagues and key decision makers from other companies doing business in New York**
- ★ **Premier New York property and casualty insurance industry event of the year**

## Tentative Agenda

<b>Tuesday, May 29, 2012</b>	
<b>2:00pm–5:00pm</b>	Registration
<b>Wednesday, May 30, 2012</b>	
<b>8:00am– 9:00am</b>	Golf Tournament Registration & Breakfast ( <i>Apple Greens Golf Course</i> )
<b>9:00am–2:00pm</b>	Golf Tournament - Shotgun start
<b>Noon–5:30pm</b>	Registration
<b>4:00pm–5:00pm</b>	NYIA Board of Directors' Meeting ( <i>Board Members Only</i> )
<b>5:30pm–6:30pm</b>	Chair's Reception
<b>6:30pm</b>	Dinner on Your Own
<b>7:15pm</b>	NYIA Board of Directors' Dinner
<b>Thursday, May 31, 2012</b>	
<b>7:00am–9:30am</b>	Breakfast
<b>7:30am–1:00pm</b>	Exhibit Show
<b>7:30am– 5:00pm</b>	Registration
<b>8:00am–8:05am</b>	Morning Session & National Anthem
<b>8:05am–8:15am</b>	Chair's Welcome
<b>8:15am–8:30am</b>	President's Remarks
<b>8:30am–9:00am</b>	Keynote Address by Financial Services Superintendent Benjamin Lawsky
<b>9:00am–9:45am</b>	Enterprise Risk Management: Boldly going where the insurance industry has never gone before
<b>9:45am–10:30am</b>	Networking with Exhibitors & Refreshment Break
<b>10:30am–11:15am</b>	In for Repairs: Repositioning insurance in the eyes of our customers
<b>11:15am–12:15pm</b>	The Future of Insurance Regulation in New York
<b>12:15pm–1:00pm</b>	Networking with Exhibitors
<b>1:00pm–2:00pm</b>	Members' Meeting & Luncheon ( <i>Exhibitor door prize give aways.</i> )
<b>2:30pm–4:30pm</b>	Group Hike
<b>5:30pm–6:30pm</b>	Banquet Reception
<b>6:30pm</b>	Banquet Welcome & Dinner
<b>8:15pm</b>	Special Entertainment
<b>Friday, June 1, 2012</b>	
<b>7:00am–9:30am</b>	Breakfast
<b>7:30am– 11:15am</b>	Registration
<b>8:15am–8:30am</b>	Morning Session & Opening Remarks
<b>8:30am–9:30am</b>	Town Hall Meeting
<b>9:30am–9:45am</b>	Refreshment Break
<b>9:45am–10:30am</b>	Guaranty Funds: How NY & the national system are working to meet the expectations of the Dodd-Frank Act
<b>10:30am–11:15am</b>	New York's Health Care Reform Act (HCRA): It's here to stay
<b>10:30am–11:15am</b>	Small Company Roundtable
<b>11:15am</b>	Conference Adjourns

# Included activities, registration fees, special discount, what to wear and cancellation policy

## Included activities

**Wednesday,  
May 30, 2012**

Exhibit Show  
Chair's Reception

**Thursday,  
May 31, 2012**

Breakfast  
Exhibit Show  
Morning Sessions  
Lunch  
Banquet Reception  
Banquet Dinner

**Friday,  
June 1, 2012**

Breakfast  
Morning Sessions

## Registration fees

### Fees

\$475 Member  
\$1,000 Non-Member\*  
\$300 Spouse/Significant Other  
\$150 Thursday Banquet Only  
(Spouse/Significant Other)

### Special Discount

*Full insurer member companies  
with 10 or more registrants:*

\$400 Member  
\$250 Spouse/Significant Other

*"Member" is defined as an employee or  
director of a NYIA member company.*

*\*Non-Member (Full Insurer Only) fees for  
registration may be credited toward 2012  
membership.*

### To register

Go online to [www.nyia.org/events](http://www.nyia.org/events), complete the online registration form. *If paying by check you may use the accompanying form to register.*

## What to wear

### Meetings

The dress code for all meetings is casual (shirt/sweater).

### Reception & Dinner

Business casual (suits/sports jackets for men; slacks, pant suits/dresses for women) will be appropriate for the receptions and banquet dinner.

## Cancellation policy

### Refunds

Conference registration fees and optional activities fees will be refunded if cancellation is received by May 09, 2012, but will not be refunded if cancellation is received on or after May 10, 2012.

### To cancel

To cancel a conference or golf registration, please contact Stacey Orlando at NYIA at (518) 432-4227 or via email at [sorlando@nyia.org](mailto:sorlando@nyia.org). Thank you.



**Register  
online  
today at  
[www.nyia.org](http://www.nyia.org)**

## Optional Activities

**Wednesday,  
May 30, 2012  
9:00am–2:00pm**

### Golf Tournament

*The NYIA Annual Golf Tournament will be played on the Apple Greens Golf Course.*

The golf registration will start at 8:30 a.m. at the Apple Greens Golf Course. The golf tournament will begin promptly at 9:00 a.m. with a shotgun start.

Proper golf attire is required, including collared shirts, slacks, or Bermuda shorts, and golf shoes with soft spikes only or sneakers. No denim, or cut-off shorts or tennis/jogging apparel will be allowed.

The cost for this year's golfing event is \$90.00 per person. This includes lunch. Pre-registration is required. Price includes participation in "Closest to the Pin" contests—with 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> place cash prize winners for team scores.

\$20 of each golf registration fee will be contributed to NYIA PAC. **Please note that contributions made to the NYIA PAC are not tax deductible as a business expense.**

### Golf Tournament Rules:

There will be no prizes awarded for individual scores, but individual scores are necessary to calculate the team scoring. All prizes will be awarded based on team scores (gross and net combinations).

**Tuesday, May 29 —  
Friday, June 1, 2012  
Times Vary**

### Optional Activities

*The following activities are available to overnight guests, no pre-registration required:*

#### Optional Activities With No Fees

- Barn Museum
- Croquet
- Inside: Game Room
- Award-winning Gardens & Maze
- Golf (9-hole Scottish-design)
- 18-Hole Putting Green
- Greenhouse
- 85 Miles of Hiking
- Horseshoes
- Lawn Bowling
- Platform Tennis
- Rock Scrambles
- Shuffleboard
- Tennis
- Row Boats, Paddle Boats, Canoes & Kayaks on the Lake

#### Optional Activities With Fees

- Fishing: \$15/Rod Rental, \$5 Bait
- ½-hr Carriage Rides: \$12pp
- Private Carriage: \$300 per hour
- Private Wagonette: \$450 per hour
- Private Garden Tour: \$125
- Golf Cart Rentals: \$18 (4<sup>30</sup>pm–6<sup>30</sup>)
- Golf Clubs Rentals \$17 (4<sup>30</sup>pm–6<sup>30</sup>)
- 1hr Guided Horseback Ride: \$36pp
- Tennis Pro: \$40 per hour
- Bike Rentals: \$30pp for a ½ day rental or \$50pp for full day rental

*Go to [www.mohonk.com](http://www.mohonk.com) for more details. A daily activities schedule will be available upon check in.*

**Explore  
these  
optional  
conference  
activities**



## Reservations for early arrivals

*Please be advised that all reservations are on a first come first served basis. Only a limited number of rooms have been reserved for early arrivals on Tuesday, May 29, 2012. Be sure to book early! See Page 7 for reservation details.*

# NYIA 2012 ANNUAL CONFERENCE REGISTRATION FORM



**Wednesday, May 30–Friday, June 1, 2012**

**Mohonk Mountain House, 1000 Mountain Rest Road, New Paltz, NY 12561**

## Registrant

Name: \_\_\_\_\_ Badge First Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ Are you a first time attendee?  Yes  No

Spouse/Significant Other's Name: \_\_\_\_\_ Spouse/Significant Other's Badge First Name: \_\_\_\_\_

## Registration

### Registration fees:

- Member – \$475
- Non-Member\* – \$1,000
- Spouse/Significant Other – \$300
- Spouse/Significant Other Banquet Only – \$150

*"Member" is defined as an employee or director of a NYIA member company.*

*\*Non-Member (Full Insurer Only) registration fees may be credited toward 2012 membership.*

### Full insurer member companies with 10 or more registrants:

- Member – \$400
- Spouse/Significant Other – \$250

### Complimentary:

- Won Free Registration
- Platinum Sponsor
- Media
- Public Official

▼ Registration Amount  
\$ \_\_\_\_\_

### Optional activity:

- Golf Tournament (Registrant) – \$90  
Handicap: \_\_\_\_\_
- Golf Tournament (Significant Other) – \$90  
Handicap: \_\_\_\_\_

▼ Optional Activities Amount  
\$ \_\_\_\_\_

▼ Grand Total Amount  
\$ \_\_\_\_\_

**Total Conference Fee** \$ \_\_\_\_\_

## Special accommodations

In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise NYIA of any disability or special dietary needs and any requests for accommodation to that disability or dietary need.

Your request should be submitted as far in advance of the event you wish to attend. If you have any questions, please contact the association office at (518) 432-4227.

## Cancellation policy

Conference fees will be refunded if cancellation is received by May 09, 2012, but will not be refunded if cancellation is received on or after May 10, 2012.

To cancel a conference registration, please contact Stacey Orlando at NYIA via email at [sorlando@nyia.org](mailto:sorlando@nyia.org) or via phone at (518) 432-4227.

## Submission & payment

Please make check payable to the New York Insurance Association and mail to:

New York Insurance Association, Inc.  
Conference Registration  
130 Washington Avenue  
Albany, NY 12210

# NYIA 2012 ANNUAL CONFERENCE HOTEL RESERVATION FORM



**Wednesday, May 30–Friday, June 1, 2012**

**Mohonk Mountain House, 1000 Mountain Rest Road, New Paltz, NY 12561**

Reservations Phone: (800) 772-6646

Reservations Fax: (845) 256-2100

## Accommodations will be occupied by

Name(s): Mr./Mrs./Ms. \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Email: \_\_\_\_\_

**Group Code: NYIA**

Arrival Date: \_\_\_\_\_ Departure Date: \_\_\_\_\_

# of Adults: \_\_\_\_\_ # of Children: \_\_\_\_\_ Ages: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

List Roommate (Sending Separate Reservation Forms)

1. \_\_\_\_\_

2. \_\_\_\_\_

## Reservation cutoff date

**Cutoff Date: Sunday, April 29, 2012**

A block of accommodations has been set aside for the group. Please reserve your room before the cutoff date indicated above, by **faxing** this completed form to (845) 256-2100. If this block of accommodations sells out before the cutoff date reservations will be subject to general availability. Reservations will not be accepted over the telephone until after the cutoff date, and then are subject to general availability.

**Check In Time: 4:00pm**

**Check Out Time: 2:00pm**

## Room rates per day

# of Rooms	Room Type	Rate
_____	Single	\$173.00pp + 8.8% Tax + 12% Gratuity
_____	Double	\$73.00pp + 8.8% Tax + 12% Gratuity

## Cancellation policy

Should you cancel more than 15 days prior to your arrival date, your deposit will be refunded. Should you cancel within 14 days of your arrival, or shorten your stay, it will result in forfeiture of your deposit.

## Additional fees

If you would like to arrive early or stay longer, below are the prices (plus tax and gratuity), per person, for the additional meals:

Breakfast \$28.00      Lunch \$38.00      Dinner \$45.00

## Deposit policy

All reservations must be secured with a deposit equal to one night's room charge, which must include the service charges listed. The total deposit will be applied to your designated length of stay.

**Please indicate amount to be charged below.** Your credit card will be charged upon receipt of the information below.

- Check (Please make check payable to "Mohonk Mountain House")  
 Please charge my:  AMEX  MasterCard  VISA  Discover

Amount to be charged: \$ \_\_\_\_\_

Card #:

Expiration Date (Mth/Yr):   /   Security Code:

Cardholder's Signature: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Billing City/State/Zip: \_\_\_\_\_

\_\_\_\_ Initial here if this card is not the attendee's and is to be used for payment of the balance for this room reservation (excluding incidentals).

## Additional information

Please visit our website at [www.mohonk.com](http://www.mohonk.com).

# Hotel reservation details, entrance & conference registration details, directions, and map to hotel

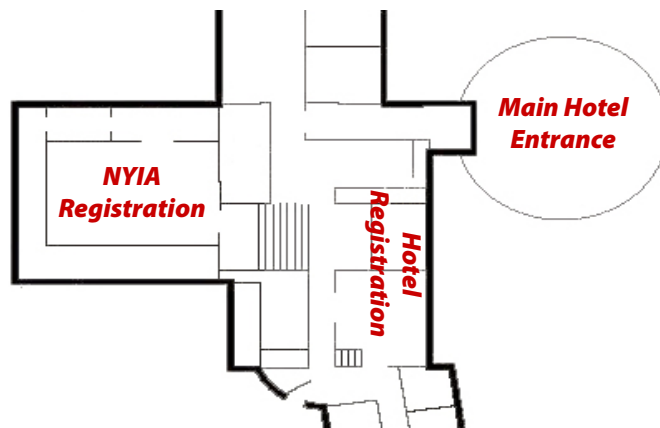
## Hotel information

### Reservations

All reservations are on a first-come first-served basis. Only a limited number of rooms have been reserved for early arrivals on Tuesday, May 29, 2012. **Be sure to book early!** Reservations can be made by calling (800) 772-6646 and requesting the Group Code: **NYIA**; or use the accompanying hotel reservation form and return directly to the hotel. **Please keep in mind that the hotel reservation cutoff date is Sunday, April 29, 2012.**

### Entrance & Conference Registration

Use the main hotel entrance. NYIA conference registration will be on the ground floor in the Lake Lounge, behind the hotel registration area.



### Directions

Take the NYS Thruway (I-87) to Exit 18 (New Paltz). Turn left at the traffic light onto State Route 299/Main Street. Follow Main Street through New Paltz. Immediately after crossing the bridge over the Wallkill River, turn right (follow "MOHONK" sign). After 1/4 mile bear left at the fork and follow Mountain Rest Road and Mohonk signs to the Gatehouse.

